Contact us

Sao Nam An Trading Service Corporation (Soeco), formerly known as Sao Nam Company, establisted from 1997, is one of first enterprises in the field of distributing office equipment and security equipment in Vietnam.

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Support
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Hotline: Office Equipment
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SOECO

A member of SunTelephone Co.,Ltd. (Japan)

- Factory Solution
- Smart Building Solution
- Plant (Oil&Gas) Solution
- Retail Solution

OUR VALUES & COMMITMENT

- EXPERIENCES & PRESTIGE
- FULL ECO-SYSTEM WITH END-TO-END SOLUTIONS
- JAPANESE STANDARD WITH VIETNAMESE OFFERS
- CONSISTENCY & LONG-TERM PARTNERSHIPS

SUNTEL

About Us

Vietnamese name:	CÔNG TY CP TM-DV SAO NAM AN
English name:	SAO NAM AN TRADING SERVICE CORPORATION (SOECO)
Abbreviated name:	SOECO
Certificate of Business Registration No.:	0303609778
Owner's equity capital:	77 billion vnd
Main shareholder:	SUNTELEPHONE CO., LTD.
Website:	www.soeco.com.vn
Business:	● ELV (Extra Low Voltage) Electrical System: Network System – PABX – CCTV System – ACC System – PA System – VDP System – BMS - Parking Management System – AV System – Cabling System... ● Office Equipment
ISO:	9001:2015

Services summary

With highly skilled staff, plus 25-year experience in the industry, nationwide distribution network with 4 authorized service providers and more than 100 authorized agents from North to South. We are always ready to provide the service 24/7 whenever customers need, anywhere in Vietnam and even Laos and Cambodia.

Thanks to the trust and cooperation of leading Japanese and Europe partners, the unity of the whole team and the strategic vision of the Board of Directors, Soeco does not stop at providing and distributing simple hardware products but we have studied and learned to work with our partners to offer comprehensive solutions in printing, security, visual system and communication in Vietnam

- **Projector Rental Service**
- **CCTV Maintenance Service**
- **Projector Maintenance Service**
- **Consulting Services**
- **Installation Service**
- **Photocopy Rental Service**
- **Repair Services**

Our History

1997	Started up with the name "Sao Nam Co.,Ltd" Distributing exclusively for Brother printers, typewriters, fax machines; Minolta copiers
2000	Expanded to distribute exclusively Sanyo projectors
2004	Changed the company name to Sao Nam An Co.,Ltd
2005	Expanded to Security industry with the exclusive distributor for Sanyo CCTV
2010	Officially became the distributor for Panasonic projector, CCTV after the merging with Sanyo
2017	Distributed Panasonic HDVC Focused more on ELV system with Access Control, FireAlarm, PA, Network, Door Phone, etc Became the project distributor for HIkVision CCTV, AC, Doorphone,
2019	Became Japanese company with the acquisition from SunTelephone Co.,Ltd. (a member of Nitto Kogyo Corporation)
2021	Expanded more to network system like Siklu Wi-Fi, KPN Network, etc.
2023	* Became a Honeywell distributor in Vietnam. * Became the distributor of network cables, accessories and equipment for R&M (Switzerland).

Vision & Mission

TO CREATE THE VALUABLE SOLUTIONS TO THE SOCIETY

- **Create value and build trust for clients.**
- **Have a transparent corporate governance.**
- **Proactively seek challenges.**
- **Contribute more to the community.**
- **Be the competitive place for talents.**

Factory Solution

Improvement of efficiency and safety

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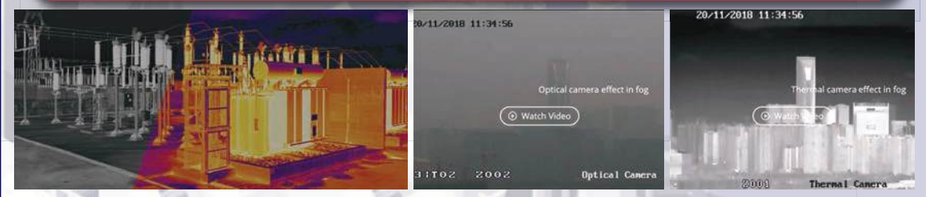
Dock Management

Operation:
- ANPR Technology
- Detection for 1) Dock occupation, 2) Entry & Exit
  3) Rear door status, 4) Loading rate

Features
- Get complete and detailed records of vehicle status and movement
- Grasp a comprehensive view of loading and unloading of goods
- Guide drivers to the right dock efficiently

Thermal Solution

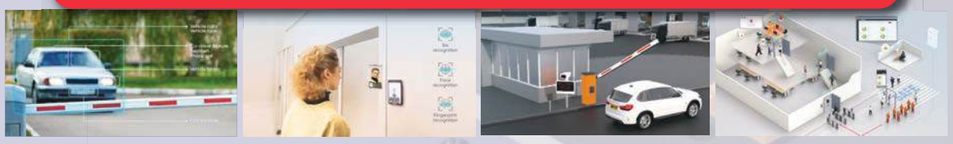
Operation
- Infrared thermal imaging cameras to monitor temperature



Features
- Fire prevention
- Real-time monitoring of machine temperature
- Warning that heating can cause a fire or explosion

Video Analysis

Operation:
- Facial Recognition
- Vehicle Identification
- Intrusion Detection and Intruder Identification



Features
- Reduce the risk of unauthorized access
- Use in access control, time attendance and visitor management
- Automatic detection of humans and vehicles on real time

Building Management System

Operation
- Integrate and control the system efficiently for lighting, Power consumption and air conditioner

Features
- Improvement of energy efficiency
- Optimizing energy and save the cost from 5% to 15%
- Remote access from any location

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Smart Building Solution

Optimize building operations and improve energy management

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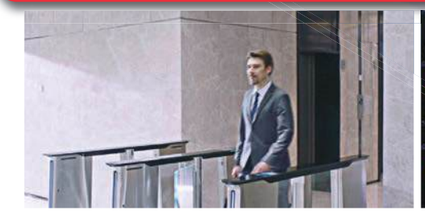
Building Management System

Operation
- Centralized systems that monitor and control various building function

Features
- Control heating, ventilation, air conditioning (HVAC), lighting and energy use
- Optimizing energy and save the cost from 5% to 15%
- Remote access from any location

Visitor Management

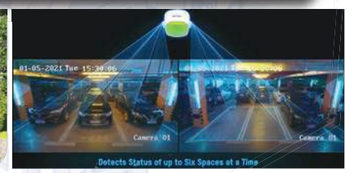
Operation
- Improvement the process of handling visitors



Features
- Automatically check visitors against security databases
- Track visitor patterns and peak times, helping optimize building operations
- Lower the need for on-site administrative staff

Parking Guidance

Operation
- Enhance the efficiency and convenience of parking



Features
- Offer mobile apps that provide real-time updates on space availability
- Digital signage guide drivers to available spots
- License plate recognition technology

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Plant (Oil&Gas) Solution

Ensure the safety in the high risk environment

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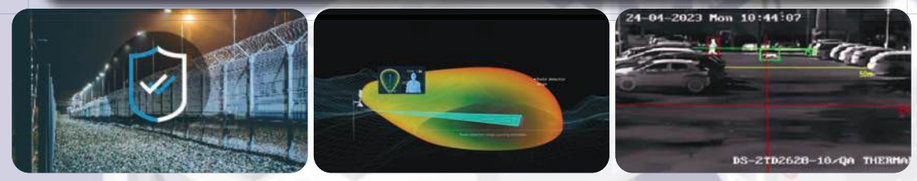
Thermal Solution

Operation
- Infrared cameras map out different temperatures



Features
- Non-intrusive and efficient detecting and remote-monitoring
- Grasp an intrusion detection visually by temperature variations
- Detecting abnormal heating for mechanical or electrical issues

Gas and Oil Leakage Detection

Operation
- Inspection for all kinds of leaks in all parts of on share and off share sites.

Features
- Prevent safety hazards, environmental damage and financial loss in advance
- Use real-time data to monitor gas or oil levels and detect anomalies
- Keep records of detection data for trend analysis and incident investigation

Explosionproof / Special CCTV

Operation
- Designed for the special environment such a risk of explosive atmospheres and harsh weather conditions

Features
- Enhance safety for protecting both personnel and equipment
- Longer lifespan in challenging environments
- Integrated with existing security systems, allowing for centralized monitoring and data collection

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Retail Solution

Implement efficient operations, customer experience, and profitability

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Digital Signage

Operation
- Easy convey information, advertising, or entertainment to a targeted audience

Features
• Easily update and change content to reflect current promotions or information
• Support for various types of content, including text, images, videos and animations
• Marketing usage for effectiveness of content

Heat Map

Operation
- Varying levels of activity or density through color coding

Features
• Understanding foot traffic patterns of where people are spending most of their time
• Help to manage crowds effectively, improving safety and comfort
• Optimizing store layouts, placing high-demand products in more accessible locations

People Counting

Operation
- Monitor and record the number of individuals entering or exiting a specific area

Features
• Support optimize staffing levels, store layouts and promotional strategies.
• Accurate traffic measurement
• Improved customer experience

Gender Statistics

Operation
- Valuable for various strategic decisions by gender distribution analysis

Features
• Optimizing product placement and store layout to appeal
• Record traffic statics by genders for intelligent analysis
• Adjust to offer gender-specific products and services

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